

A Leading Source of Mezzanine and Equity Capital

FOR ENTREPRENEURS, BUSINESS OWNERS, AND PRIVATE EQUITY FIRMS

Philip A. McNeill

Managing Partner

(301) 913-5293

pmcneill@farragutcapitalpartners.com

Javier E. Aguirre

Managing Partner

(301) 913-5296

jaguirre@farragutcapitalpartners.com

G. Cabell Williams, III

Senior Partner

(301) 652-9428

cwilliams@farragutcapitalpartners.com

Alan R. Cuthbertson

Principal

(301) 913-5237

acuthbertson@farragutcapitalpartners.com

G. Robert Hagerty

Principal

(301) 913-5242

rhagerty@farragutcapitalpartners.com

Andrew C. Nugent

Associate

(301) 575-4490

anugent@farragutcapitalpartners.com

Alec E. Campisano

Associate

(502) 648-4469

acampisano@farragutcapitalpartners.com

Overview

Farragut Capital Partners is a private investment firm providing debt and minority equity capital to outstanding lower middle market companies. Our investments support:

- » Private equity and management-led buyouts,
- » Add-on acquisitions,
- » Growth initiatives,
- » Debt refinancings, and
- » Recapitalizations to provide owner liquidity.

Farragut works with founder-owned companies and financial sponsors including private equity funds, independent sponsors, and family offices. We invest in established lower middle market companies with:

- » Proven, asset-light business models,
- » Strong, committed management teams,
- » Unique and defensible market positions,
- » Reasonable capital expenditure and working capital needs, and
- » The potential for significant growth in equity value.

Investment Criteria

FINANCIAL:	Companies with \$2 million to \$10 million of EBITDA
INVESTMENT STRUCTURE:	<ul style="list-style-type: none"> » Subordinated debt, unitranche debt, preferred and common equity co-investments » Flexible structuring
INVESTMENT AMOUNTS:	\$2 million to \$15 million (larger amounts with co-investors)
INVESTMENT HORIZON:	3 to 7 years
GEOGRAPHY:	U.S. only
INDUSTRY FOCUS:	Business Services, Manufacturing & Industrial Services, Value-added Distribution, Consumer, Healthcare
INVESTMENT CHARACTERISTICS:	<ul style="list-style-type: none"> » Market leadership in a defined niche with a sustainable competitive advantage » First-class management team » Asset-light business models

Investing Mezzanine and Equity Capital

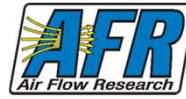
IN LEADING SMALL AND MID-SIZED US BUSINESSES

Representative Portfolio Companies



Accurate Fabrication provides precision metal fabrication services to mid-size OEMs

Control Buyout
Hartford, WI



Air Flow Research is a manufacturer of high-performance automotive engine cylinder heads

Buyout by Independent Sponsor
Valencia, CA



Anglo Kemlite Laboratories is a manufacturer of specialty flash and non-flash lightbulbs

Buyout by Independent Sponsor
Chicago, IL



Arc Drilling provides electrical discharge machining to the industrial gas turbine and aerospace markets

Buyout by Independent Sponsor
Cleveland, OH



Asurint is a tech-enabled provider of employee background screening and related services

Owner/Management-Led Growth
Cleveland, OH



Atlas Wire is a manufacturer of PVC, nylon, and cross-linked polyethylene wire

Buyout by Private Equity Fund
Chicago, IL



Boom! is an Ecommerce-based "pro-age" brand selling natural color cosmetics and skincare products

Buyout by Private Equity Fund
Nanuet, NY



GracoRoberts is a distributor of paints and related products to the aerospace industry

Add-on by Private Equity Fund
Fort Worth, TX



Hatch is a branded packaged food company that markets, sells and distributes Mexican-style food products

Owner/ Management-Led Recap
Brunswick, GA



Insight 2 Design provides branded and private label camping gear and outdoor equipment

Buyout by Independent Sponsor
Overland Park, KS



MBH is a provider of residential real estate title and settlement services in Northern VA

Control Buyout
Chantilly, VA



Particle Dynamics provides particle processing and finished dose manufacturing

Buyout by Private Equity Fund
St. Louis, MO



PWNHealth provides patient outreach, compliance, and support to the clinical diagnostic market

Buyout by Private Equity Fund
New York, NY



Wisconsin Pharmacal is a manufacturer and distributor of consumer products to outdoor recreation and related markets

Debt Refinancing
Milwaukee, WI