

A Leading Source of Mezzanine and Equity Capital

FOR ENTREPRENEURS, BUSINESS OWNERS, AND PRIVATE EQUITY FIRMS

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Overview

Farragut Capital Partners is a private investment firm providing debt and minority equity capital to outstanding lower middle market companies. Our investments support:

- » Private equity and management-led buyouts,
- » Add-on acquisitions,
- » Growth initiatives,
- » Debt refinancings, and
- » Recapitalizations to provide owner liquidity.

Farragut works with founder-owned companies and financial sponsors including private equity funds, independent sponsors, and family offices. We invest in established lower middle market companies with:

- » Proven, asset-light business models,
- » Strong, committed management teams,
- » Unique and defensible market positions,
- » Reasonable capital expenditure and working capital needs, and
- » The potential for significant growth in equity value.

Investment Criteria

FINANCIAL:	Companies with \$2 million to \$15 million of EBITDA
INVESTMENT STRUCTURE:	<ul style="list-style-type: none"> » Subordinated debt, unitranche debt, preferred and common equity co-investments » Flexible structuring
INVESTMENT AMOUNTS:	\$2 million to \$15 million (larger amounts with co-investors)
INVESTMENT HORIZON:	3 to 7 years
GEOGRAPHY:	U.S. only
INDUSTRY FOCUS:	Business Services, Manufacturing & Industrial Services, Value-added Distribution, Consumer, Healthcare
INVESTMENT CHARACTERISTICS:	<ul style="list-style-type: none"> » Market leadership in a defined niche with a sustainable competitive advantage » First-class management team » Asset-light business models

Investing Mezzanine and Equity Capital

IN LEADING SMALL AND MID-SIZED US BUSINESSES

Representative Portfolio Companies



Measurement Control Systems is a value-added distributor of equipment used in the natural gas and water grids

Buyout by Independent Sponsor
Santa Ana, CA



Family Quest Entertainment is a producer of family-focused live entertainment concepts

Debt Refinancing; Private Equity Fund
Spring, TX



Martin Pallet manufactures and refurbishes specialty wooden pallets and shipping crates

Buyout by Independent Sponsor
Massillon, OH



Malley's Candies is a manufacturer and retailer of chocolate and confectionary products

Buyout by Independent Sponsor
Cleveland, OH

PARRY LABS

Parry Labs is a technology solutions provider to the defense and commercial aviation markets

Owner/Management- Led Growth
Alexandria, VA



Precision Metal Holdings provides metal fabrication services to mid-size OEMs

Control Buyout
Hartford, WI



Ignite Digital Services provides analytics, data science, and program support to the national security sector

Management Buyout
Charleston, SC



O'Donnell Metal Deck is a value-added distributor of metal decking and steel joists for commercial construction

Buyout by Independent Sponsor
Elkridge, MD



Asurint is a tech-enabled provider of background screening and credentialing services

Owner/Management- Led Growth
Cleveland, OH



Anglo Kemplite Laboratories is a manufacturer of specialty flash and non-flash lightbulbs

Buyout by Independent Sponsor
Chicago, IL



MBH is a provider of real estate title and settlement services in the Washington, DC metropolitan area

Control Buyout
Chantilly, VA



Boom! is an Ecommerce-based "pro-age" brand selling natural color cosmetics and skincare products

Buyout by Private Equity Fund
Nanuet, NY



PWNHealth provides patient outreach, compliance, and support to the clinical diagnostic market

Buyout by Private Equity Fund
New York, NY



Particle Dynamics provides particle processing and finished dose manufacturing

Buyout by Private Equity Fund
St. Louis, MO